

**ATTACHMENT A1
INDIANA VETERAN OWNED SMALL BUSINESS RFP SUBCONTRACTOR
COMMITMENT FORM¹**

STATE OF INDIANA IVOSB SUBCONTRACTOR COMMITMENT FORM

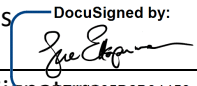
RFP#: 22-68692

DUE DATE: 9/23/2021 by 3:00 PM EST

TOTAL BID AMOUNT: \$27,341,622.00

Company Name: Onepoint	Contact Person: Justin Cassetty	
Address: 1047 Broadway Anderson, IN 46012	E-mail: justincassetty@startatonepoint.com	
Sub-Contract Amount: \$20,224.95 (Year 1); \$162,046.75 (3.5 Years)	Telephone Number: (765) 644-3959	Fax Number: (765) 643-3809
Sub-Contract Percentage of Total Bid: 1%	Describe service/product to be provided and how this is a Valuable Scope Contribution of the Contract: Onepoint will serve as a partner in logistics related to supplies and resources required within the project. Utilizing Onepoint will allow Ivy Tech to purchase supplies in bulk and ship to locations as needed. This will reduce costs and ensure consistent material supply to each facility.	
Provide approximate dates when Sub-Contractor will perform on this project:		

Ivy Tech Community College
Respondent Firm
50 W Fall Creek Parkway North Drive
Address
Indianapolis, IN 46208
City/State/Zip Code
Sue Ellspermann, PhD
Representative
September 20, 2021
Date

317-921-4800
Telephone Number
N/A
Fax Number
sellspermann@ivytech.edu
Email Address

Authorizing Signature
Sue Ellspermann, PhD; President
Printed Name and Title

☐ Please check if additional forms are attached.

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FORM MUST BE COMPLETED IN ITS ENTIRETY WITH COMPLETED LETTERS OF COMMITMENT.

¹ The Indiana Veteran Business Program is governed by IC 5-22-14 and 25 IAC 9.



March 3, 2021

Sue Ellspermann, PhD
President
Ivy Tech Community College
50 W. Fall Creek Parkway North Drive
Indianapolis, IN 46208

Re: Indiana Department of Corrections Vocational Education – RFP-22-68692

Dear Dr. Ellspermann:

This letter is to confirm the commitment of Printer Zink, Inc. (d/b/a “One Point”) to partner with Ivy Tech Community College (Ivy Tech) on your bid submission to the Indiana Department of Corrections RFP-2268692 Vocational Education program. Our firm is a INVOSB and is registered with the State of Indiana (certification letter attached).

Details regarding this subcontract are:

If Ivy Tech is awarded the contract for as submitted for RFP-22-68692, the fees for One Point’s services will be no less than the amount of 10% of our lab/classroom supplies purchase fees annually for 3.5 years. It is anticipated that services shall begin upon Ivy Tech’s RFP award recommendation, and continue for three years and shall terminate based upon the terms and conditions stated in the awarded contract, including but not limited to any modifications or amendments to the contract.

Value of Subcontract (Initial Term – Year 1): \$20,224.95
Percentage of Total Bid Amount (Year 1): 1%
Period of Performance (Initial Term): 12 months from start-date of project

Brief Description of Subcontractor’s Area(s) of Responsibility or Scope of Work (SOW) under the Proposal:

- Provide storage, shipping, and logistics support for lab and classroom supply materials purchased in support of RFP-22-68692.

Indication of Subcontractor’s Willingness to Carry out Responsibilities: One Point is willing to perform services and work with Ivy Tech as indicated in this letter.

Brief Description of Qualifications of Subcontractor for Guaranteeing Performance:

One Point is a privately-owned corporation that has 50+ years of continued business, originally founded by Linda Stafford and today is wholly owned and managed by her son Steve Harney, a veteran of the United States Marines. Over our 50 history, One Point has become a graphic communication and distribution

company specializing in being a single source solution for our clients entire marketing supply-chain. Our current clients have brands recognized around the world, with locations globally to support. One Point not only helps develop these brands, and their marketing strategies, but also produces physical materials and distributes it to all of the people who need it.

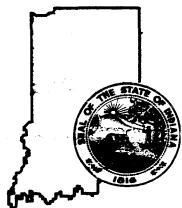
I am authorized to sign this Letter of Commitment on Subcontractors on behalf on One Point. We look forward to much success and value the partnership, thank you for thinking of One Point for this opportunity.

Justin Cassetty

Justin Cassetty

SVP - Sales

Enclosure (1) INDIANA CERTIFICATION LETTER



STATE OF INDIANA

Eric J. Holcomb, Governor

DEPARTMENT OF ADMINISTRATION
Indiana Veteran Business

Indiana Government Center South
402 West Washington Street, Room W468
Indianapolis, IN 46204

February 28, 2019

Mr. Steve Harney
Printer Zink, Inc.
1047 Broadway
Anderson, IN 46012

Subject: Indiana Veteran Owned Small Business Certification

Dear Harney,

The Indiana Department of Administration is pleased to inform you that Printer Zink, Inc. is hereby certified as an Indiana Veteran Owned Small Business Enterprise ("IVOSB").

The State of Indiana recognizes Printer Zink, Inc.'s Department of Veteran Affairs VetBiz certification, and the company will now be listed in the Indiana Veteran Business Directory with the same certification dates listed on your VetBiz record: February 22, **2019** through February 22, **2022**

If Printer Zink, Inc. recertifies with VetBiz, be sure to send a recertification notice along with a completed recertification application to the State of Indiana so the company's information may be kept current on the Indiana Veteran Business Directory. However, if you do not continue with VetBiz certification, you can still certify directly with the State of Indiana by following the steps outlined at: <http://in.gov/idoa/2862.htm>.

If you should have any questions or concerns, please do not hesitate to contact the Department via email at indianaveteranspreference@idoa.in.gov.

Sincerely,

A handwritten signature in black ink, appearing to read "A. L. Wolf".

Amy L. Wolf, Deputy Director of Certification
Indiana Department of Administration
Division of Supplier Diversity

ALW:cl



**DEPARTMENT OF VETERANS AFFAIRS
Center for Verification and Evaluation
Washington DC 20420**

2/22/2019

In Reply Refer To: **00VE**

Mr. Steven M. Harney
Printer Zink, Inc.
DBA: One Point
DUNS: 130822968
1047 Broadway
Anderson, IN 46012

Dear Mr. Harney:

On behalf of the U.S. Department of Veterans Affairs (VA), Center for Verification and Evaluation (CVE), I am writing to inform you that Printer Zink, Inc. DBA: One Point (Printer Zink, Inc.) has been verified as a Veteran-Owned Small Business (VOSB) and added to the Vendor Information Pages (VIP) at <https://www.vip.vetbiz.gov/>. Printer Zink, Inc. will be eligible to participate in Veterans First Contracting Program opportunities with VA.

This verification is valid for three (3) years from the date of this letter.

Please retain a copy of this letter to confirm Printer Zink, Inc.'s continued program eligibility in accordance with 38 Code of Federal Regulations (CFR) § 74.12. You may reapply 120 days prior to your expiration date by logging in to your VIP profile.

To promote Printer Zink, Inc.'s verified status, you may use the following link to download the logo for use on marketing materials and business cards:

https://www.vetbiz.gov/cve_completed_v.jpg. In addition, please access the following link for information on the next steps and opportunities for verified businesses:

<http://www.va.gov/osdbu/verification/whatsNext.asp>.

To ensure that Printer Zink, Inc. is correctly listed in the Vendor Information Pages, check Printer Zink, Inc.'s profile for the verified logo. Please notify us if the logo is not present within 72 hours of receipt of this letter.

While CVE has confirmed that Printer Zink, Inc. is presently, as of the issuance of this notice, in compliance with the regulation, Printer Zink, Inc. must inform CVE of any changes or other circumstances that would adversely affect its eligibility. Eligibility changes not reported to CVE within 60 days could result in a referral to the Office of Inspector General (OIG), a referral to the Debarment and Suspension Committee, and

"World Class Professionals

Enabling Veteran Business Opportunities by Protecting the Veteran Advantage - One Vet at a Time"

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Mr. Steven M. Harney

the initiation of cancellation proceedings—all of which could result in Printer Zink, Inc. being removed from the VIP Verification Program.

Please be advised all verified businesses may be required to participate in one or more post-verification audits at CVE's discretion. Additionally, this letter and other information pertaining to Printer Zink, Inc.'s verification application may be subject to Freedom of Information Act (FOIA) requests. However, FOIA disclosures include exceptions regarding the personal privacy of individuals, and VA policy similarly provides limitations on the release of individual records.

If Printer Zink, Inc. receives a negative size determination from the U.S. Small Business Administration (SBA), CVE must act in accordance with 38 CFR § 74.2(e). Also note, if at any time Printer Zink, Inc. discovers that it fails to meet the size standards for any NAICS Code(s) listed on its VIP profile, CVE requires such NAICS Code(s) be removed within five (5) business days. If the NAICS Code(s) are not removed within the allotted five (5) business days, CVE may request SBA conduct a formal size determination. In addition, CVE may initiate a referral to OIG, a referral to the Debarment and Suspension Committee, and pursue cancellation proceedings. All of the aforementioned referrals and procedures could result in Printer Zink, Inc. being removed from the VIP Verification Program.

Thank you for your service to our country and for continuing to serve America through small business ownership.

Sincerely,

A handwritten signature in black ink, reading "John Perkins". The signature is written in a cursive, flowing style.

John Perkins
Deputy Director of CVE
Center for Verification and Evaluation